



Ubuntu.Lab
I N S T I T U T E
Co-creating Africa's Future



PRESENCING
INSTITUTE

PRESENCING FOUNDATION PROGRAMME 2027

**HOW TO FACILITATE INNOVATION
AND PROFOUND CHANGE AT
PERSONAL, ORGANISATIONAL
AND SOCIETAL LEVELS**

IN PERSON PROGRAMME

NAIROBI - KENYA

14TH - 17TH MARCH 2027

In partnership with the

Presencing Institute's u-school

If you find yourself saying 'yes' to any of the scenarios below, then you are the kind of person this programme is designed for.

- Are you looking for a way to bring about sustainable change in organisations?
- Is innovation eluding you?
- Perhaps you have identified a problem for which there seems to be no answer?
- Do you need a framework, tools and practices that create fresh sustainable solutions for constantly emerging challenges?

PROGRAMME DESCRIPTION

Theory U (also known as the U-Process) is the framework upon which this programme is designed, underpinned by the Ubuntu Philosophy. Theory U is a socio-technology that is designed to address complex problems, facilitate profound and lasting systemic change and foster innovation.

Theory U can be applied to complex challenges at personal, organisational and societal level. Theory U suggests that, in order to meet existing challenges, we need a deeper learning cycle based on sensing an emerging future, rather than just past experience. What is needed is a learning process that gives us the skills to tune into future possibilities and realize them effectively.

The upgraded Ubuntu Philosophy 2.0 is Africa's approach to systems thinking and actions.

This programme is part of the **Presencing Institute's practitioner certification pathway**.

REASONS TO ATTEND THIS PROGRAMME

In this Presencing Foundation Programme, participants will:

- Learn about practical and easy-to-use frameworks, methods and tools for facilitating and leading profound system change.
- Learn about how to sense and actualise one's highest future possibility.
- Try out practices that enable one to operate from that deeper place required of a leader, an innovator, change-maker or change-facilitator.

*Since taking part in the course, I feel **a lot more present**, wherever I am. I'm more **confident in being myself**. My life feels less stuck, and I'm **more aware of the options and resources available** to me, to move my life and work forward.*

Sboniso Ryan Phakathi, 2025 participant

COURSE FACILITATORS

Meet our exceptional facilitators below, who will lead you through this transformative journey.



Dr. Katrin Kaeufer

MIT Program Director, Presencing Institute Co-Founder, Cambridge, USA



Martin Kalungu-Banda

Ubuntu.Lab Co-Founder, Presencing Institute Faculty, Visiting Fellow at Said Business School Oxford University, Zambia & UK



Dr. Sharon Munyaka

Ubuntu.Lab and Presencing Institute Faculty, Industrial & Organisational Psychologist, and Council Member of University of Cape Town, South Africa

Ubuntu.Lab Institute is the regional u-school for the Presencing Institute (PI), an awareness-based action research community that seeks to facilitate profound innovation and change. Ubuntu.Lab Institute was founded in 2018 by a community of change-makers across Africa representing all sectors of society—business, government, and civil society—who believe that by using the Ubuntu Philosophy and Theory U framework leaders, innovators, and change-makers can facilitate the process of co-creating Africa's future. <https://ubuntulabinstitute.com/>

For more information, contact info@ubuntulabinstitute.com

PRACTICAL INFORMATION

Dates: Starts at 3:00 pm CAT on Sunday, 14 March 2027 and concludes with lunch on Wednesday, 17 March 2027

Venue: [Safari Park Hotel & Casino](#), Nairobi, Kenya

Cost packages

Non-Profit & Individual
\$1,800 per person

Corporate Package from
\$2,200 per person

*The \$2,200 per person in the Corporate Package is for groups of 3 or more participants from one organisation. For less than 3 participants, the fee is \$2,500 per person. These rates include transport from the airport to the venue and back, tuition, course materials, lunches, dinners, tea breaks, training and participation for the duration of the programme. However, **accommodation will have to be booked separately with the hotel.***

Registration

[Click here](#) to register and pay now

Cancellation Policy

The amount paid minus a \$300 cancellation/processing fee will be refunded for all cancellations received in writing before 30 January, 2027. After that date no refunds will be granted for cancellations.

You may arrange for a substitute participant at least two (2) weeks before the program. Should the Ubuntu.Lab Institute need to cancel the program, participants will receive a refund of their tuition, but no reimbursement for booked flights or other travel or program-related expenses.